Ottawa Jewish Community Foundation



FINANCIAL SUPPLEMENT

for the year ended December 31, 2007



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A GIFT FOREVER

Treasurer's Report By Allan Taylor

Dear Members of the Ottawa Jewish Community Foundation:



2007 was a difficult year for the Foundation as the stock markets continued to under perform due to the volatility of the stock market coupled with the appreciation of the Canadian dollar. As a result of the volatility of the market, the Foundation lost 2.5% on capital invested in the twelve months ending December 31, 2007.

The Board of the Foundation recognized the effect of reduced earnings on the ability to support allocations made in prior years, and made a decision to maintain allocations to beneficiary agencies at the same level as the previous year. Therefore, distributions from the Foundation were set at 3.5% of the average capital held by the Foundation to ensure the total amounts available to distribute to charities and community organizations in 2007 was not less than in 2006. As a result, of the investment growth of 10.2% in 2006, \$1,189,812 of earnings in excess of the distributions, a portion of this recapitalized amount was used to support the 2007 allocations. The audited financial statements attached will show in greater detail the income and allocations made by the Foundation in 2007.

During 2007, a total of \$2,902,264 of new capital was donated to the Foundation and added to capital. This was in part due to the continued success of the Community Endowment Campaign.

Cash grants made to charitable organizations during the year totaled \$2,084,200. A listing of these grants is included in the financial supplement. Capital funds held by the Foundation at December 31, 2007 total \$42,865,009 which includes funds managed on behalf of other charitable organizations, from which the Foundation receives a management fee.

I wish to express my gratitude to Shelley Crawford, our Chief Financial Officer, as wells as the Finance and Audit Committee for their assistance during the past year.

THE OTTAWA JEWISH COMMUNITY FOUNDATION

THE OTTAWA JEWISH COMMUNITY FOUNDATION

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1.

AUDITORS' REPORT

To the members of The Ottawa Jewish Community Foundation.

We have audited the balance sheet of The Ottawa Jewish Community Foundation as at December 31, 2007 and the statements of financial activities and changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion these financial statements present fairly, in all material respects, the financial position of the Foundation as at December 31, 2007 and the results of its operations and cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

GINSBERG GLUZMAN FAGE & LEVITZ, LLP

Chartered Accountants, Licensed Public Accountants

Sinden Flyman Jage + Levity, us

Ottawa,

March 11, 2008.

THE OTTAWA JEWISH COMMUNITY FOUNDATION BALANCE SHEET

AS AT DECEMBER 31, 2007

| and the state of t | - | perating Fund | Capital Fund | 2007 Total | 2006 Total |
|--|-----|------------------|-----------------|---------------|---|
| ASSETS | | | | | |
| Cash | \$ | 83,311 | \$ 1,483,101 | \$ 1,566,412 | \$ 1,513,226 |
| Investments (note 3) | | - | 41,962,562 | 41,962,562 | 41,412,653 |
| Remainder trusts (note 4) | | - | 500,000 | 500,000 | 500,000 |
| Accrued interest receivable | | 42,368 | - | 42,368 | 156,849 |
| Sundry receivables | | 67,941 | - | 67,941 | 19,109 |
| Prepaid expenses | | 10,069 | - | 10,069 | 8,449 |
| Deferred campaign | | | | | 66,539 |
| costs - net (note 5) | | 46,635 | (46,635) | - | 00,338 |
| Interfund advances (note 6) Computers | | 22,641 | (40,033) | 22,641 | - |
| Computers | _ | 22,041 | | 22,041 | |
| | \$_ | 272,965 | \$43,899,028 | \$44,171,993 | \$43,676,825 |
| LIABILITIES | | | | | |
| Accounts payable | \$ | 192,860 | \$ - | \$ 192,860 | \$ 95,426 |
| Allocations payable | Ψ | - | 1,034,015 | 1,034,015 | 31,990 |
| Deferred amounts (note 5) | | 80,105 | - | 80,105 | 8,367 |
| 20101100 011100 011100 01 | - | | | | , |
| | | 272,965 | 1,034,015 | 1,306,980 | 135,783 |
| Managed funds (note 7) | _ | - | 7,389,683 | 7,389,683 | 7,610,250 |
| | | 272,965 | 8,423,698 | 8,696,663 | 7,746,033 |
| | - | 212,903 | 0,425,070 | 6,070,005 | 7,740,032 |
| NET ASSETS | | | | | |
| Endowments | - | | 35,475,330 | 35,475,330 | 35,930,792 |
| | \$ | 272,965 | \$43,899,028 | \$44,171,993 | \$43,676,825 |
| | _ | | | | |
| Approved on behalf of the boa | rd: | | | | |
| | m | ember | | | • |
| | | | | | |



THE OTTAWA JEWISH COMMUNITY FOUNDATION STATEMENT OF FINANCIAL ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2007

| | 2007 Budget (Unaudited) (Note 9) | Operating Fund | Capital Fund | Total 2007 | Total 2006 |
|--|--|-------------------|---------------------|---------------------------|---------------------------|
| Income (Loss) Investment (note 10) Endowments and bequests | | \$ (854,423) |) \$ - 2,902,264 | \$ (854,423) 2,902,264 | \$ 3,049,515 5,310,346 |
| | | (854,423) | 2,902,264 | 2,047,841 | 8,359,861 |
| Expenses | | | | | |
| Amortization of Community | | | | | |
| Endowment Campaign | \$ 66,840 | 66,840 | - | 66,840 | 66,840 |
| Amortization of computer system | 3,000 | - | - | - | - |
| Bank, administrative and | 1.000 | | | | |
| credit card charges | 12,000 | 10,344 | - | 10,344 | 10,558 |
| Computer costs and | 2,000 | 4.042 | | 4.042 | 10 270 |
| web design | 3,000 | 4,043 | - | 4,043 | 10,270 |
| Fundraising events and | 5,000 | 1 11/ | | 1 114 | 5 651 |
| programs | 5,000 | 1,114 | | 1,114 | 5,651 |
| Insurance | 6,695 | 5,518 | - | 5,518 | 5,446 |
| Insurance subsidy | 12 700 | 10.064 | | 10.064 | 14745 |
| program (note 8) | 13,700 | 12,964 | | 12,964 | 14,745 |
| Occupancy costs | 8,240 | 7,960 | | 7,960 | 7,960 |
| Postage | 7,100 | 4,652 | | 4,652 | 5,108 |
| Printing, stationery and office | | 6,344 | | 6,344 | 8,289 |
| Professional fees | 10,000 | 12,992 | - | 12,992 | 13,324 |
| Promotion and public | | | | | |
| relations | 39,100 | 31,921 | | 31,921 | 30,169 |
| Salaries and benefits | 261,500 | 252,238 | | 252,238 | 240,197 |
| Telephone | 1,500 | 1,588 | | 1,588 | 1,558 |
| Travel | 250 | 585 | <u>-</u> | 585 | 107 |
| Total expenses | \$ <u>445,425</u> | 419,103 | | 419,103 | 420,222 |
| Net (losses) earnings | | (1,273,526 |) 2,902,264 | 1,628,738 | 7,939,639 |
| Allocation commitments | | <u>-</u> | 2,084,200 | 2,084,200 | 1,704,486 |
| Net result for the year | | (1,273,526 | | (455,462) | |
| Net assets, beginning of year | | - | 35,930,792 | 35,930,792 | 29,695,639 |
| Interfund transfer (note 2) | | 1,273,526 | (1,273,526) | | |
| Net assets, end of year | | \$ | \$35,475,330 | \$35,475,330 | \$35,930,792 |

THE OTTAWA JEWISH COMMUNITY FOUNDATION

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2007

| | | 2007 | | 2006 |
|--|----|-------------|----|-------------|
| CASH PROVIDED BY (USED IN) | | 2007 | | 2000 |
| Operating activities | | | | |
| Net result for the year | \$ | (455,462) | \$ | 6,235,153 |
| Amortization of Community Endowment Campaign costs | | 66,840 | | 66,840 |
| Realized and unrealized loss (gain) on investments | | 3,107,744 | | (1,838,900) |
| Income earned on remainder trusts | | - | | (4,764) |
| Changes in operating net assets | | | | (), -), |
| Accrued interest receivable | | 114,481 | | (8,105) |
| Sundry receivables | | (48,832) | | 84,946 |
| Prepaid expenses | | (1,620) | | (5,616) |
| Additions to deferred campaign costs | | - | | 63,212 |
| Deferred amounts | | 71,738 | | 3,071 |
| Accounts payable | | 97,434 | | (374) |
| Allocations payable | | 1,002,025 | | 12,541 |
| (Decrease) increase in managed funds | _ | (220,567) | | 526,826 |
| | _ | 3,733,781 | | 5,134,830 |
| Investing activities | _ | • | | |
| Additions to investments | | (3,657,954) | | (3,953,107) |
| Purchase of computer software | | (22,641) | | - |
| | _ | (3,680,595) | | (3,953,107) |
| Increase in cash and cash equivalents | | 53,186 | | 1,181,723 |
| Cash and cash equivalents, beginning of year | _ | 1,513,226 | | 331,503 |
| Cash and cash equivalents, end of year | \$ | 1,566,412 | \$ | 1,513,226 |
| Cubit unit cubit equivaterials, entre or year | Ψ= | 1,500,712 | Ψ | 1,010,000 |



DECEMBER 31, 2007

1. Purpose of organization

The Ottawa Jewish Community Foundation (The Foundation) is a public foundation. Its purpose is to receive legacies, gifts, grants, bequests, endowments, and donations in kind and to apply from time to time all or part thereof and the income therefrom for religious, educational and other charitable purposes.

2. Significant accounting policies

Fund accounting

The Operating Fund reports revenues and expenses related to program delivery and administrative activities.

The Capital Fund reports endowment contributions and bequests.

Unrestricted investment income earned on Capital Fund resources is recognized as revenue of the Operating Fund.

Revenue recognition

Endowments, bequests and donations are recorded upon receipt of the gift.

Income from investments are included in the Operating Fund as amounts made available for allocation, at the discretion of the board.

Allocations

The Foundation recognized 3.5% (2006 - 3.5%) of the monthly average endowment fund balances as available for distribution for those funds that made grants in the year. Allocations made in excess of income earned per endowment fund is charged to the Capital Fund whereas income earned in excess of allocations is recapitalized to the Capital Fund.

Interfund transfers

It is the Foundation's policy to transfer any net result for the year from the Operating Fund to the Capital Fund.

Capital assets

Capital asset acquisitions in excess of \$5,000 are capitalized and amortized over their useful lives. Capital asset acquisitions under \$5,000 are expensed as incurred. Capital assets are recorded at cost. Amortization will commence when the asset is ready for use. Amortization will be provided at the following rate:

Computer system 5 years straight line



DECEMBER 31, 2007

2. Significant accounting policies (continued)

Use of estimates

The preparation of financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in earnings in the period in which they become known.

Financial instruments

Where not disclosed, the carrying amount of the organization's financial instruments approximates their fair value, except where fair values are not readily obtainable. Unless otherwise noted, it is management's opinion that the organization is not exposed to significant interest rate, currency or credit risks arising from its financial instruments.

Investments held by the organization are classified as held for trading and are recorded at fair value. Realized investment income and unrealized gains and losses from the change in fair value are recorded on the income statement. Fair value is determined at quoted market prices.

3. Investments

Investments of the Capital Fund are comprised as follows:

| • | 2007 | 2006 |
|------------------------------------|---------------|---------------|
| Bonds | \$ 9,216,196 | \$ 10,187,615 |
| State of Israel Bonds | 1,636,614 | 1,707,254 |
| NHA mortgage-backed securities | 167,843 | 358,531 |
| Treasury bills | 134,898 | - |
| Promissory Note | 879,100 | 879,100 |
| Guaranteed Investment Certificates | 1,458,094 | 16,400 |
| Real Estate | - | 2,009,264 |
| Mutual Funds | 86,450 | 89,588 |
| Funds with money managers | 28,383,367 | 26,164,901 |
| | \$ 41,962,562 | \$ 41,412,653 |

The Promissory Note bears interest at 6.75% per annum and is due December 31, 2019. Principal repayments will be repaid at a minimum of \$25,000 per annum from 2006 through 2019.

The investments of the Capital Fund include \$7,389,683 (2006 - \$7,610,250) of assets managed on behalf other organizations (note 7).



DECEMBER 31, 2007

3. **Investments** (continued)

Investment in financial instruments renders the Foundation subject to investment risks. These include the risks arising from changes in interest rates, in rates of exchange for foreign currency, and in market values of domestic and foreign equity investments. They also include the risks arising from the failure of a party to a financial instrument to discharge an obligation when it is due.

Concentration risk exists when a significant proportion of the portfolio is invested in securities with similar characteristics or subject to similar economic, political or other conditions.

Management believes that the concentrations described above do not represent excessive risk.

Foreign currency exposure arises from the Foundation's holdings of non-Canadian bonds and equities. As at December 31, 2007 the Foundation held 30.4% (2006 - 25.4%) of its investments in securities subject to foreign currency exposure.

Interest rate price risk arises from the Foundation's holding fixed income investments where the interest rates can fluctuate. By using a laddered portfolio with varying terms to maturity it has reduced its sensitivity to interest rate fluctuations.

The Foundation has adopted investment policies, standards and procedures to control the amount of risk to which it is exposed.

4. Remainder trusts

The Foundation is the named beneficiary of two charitable remainder trusts. The initial gifts to settle the trusts were \$100,000 and \$400,000. The trusts operate as follows:

- a) during the lifetime of the Life Tenant Beneficiaries, they are to be paid the annual net income of the trusts;
- b) upon the death of the Life Tenant Beneficiaries, the capital of the trusts is to be paid to the Foundation.

5. Deferred campaign costs - net

In the summer of 2004, the Foundation launched a new capital endowment campaign called the Community Endowment Campaign. The budgeted costs for the campaign are \$454,365, of which \$320,614 have been incurred to date. The Jewish Federation of Ottawa has paid \$229,657 of these expenses incurred for the campaign by way of an allocation. To date \$155,957 has been expensed in the accounts. The excess net allocation of \$65,000 has been included in deferred amounts.



DECEMBER 31, 2007

6. Interfund advances

As at December 31, 2007, the Operating Fund has advanced \$46,635 to the Capital Fund.

7. Managed funds

The Foundation manages funds on behalf of other organizations for which it receives management fees.

8. Insurance subsidy programs

The Foundation has established three insurance programs, the Foundation insurance program, the Gilbert Greenberg Education Fund insurance program and the Perpetual Annual Campaign Endowed insurance program.

Foundation insurance program

The Foundation is named the beneficiary of 44 life insurance policies (2006 - 39) having a face value of \$13,165,235 plus an additional amount of \$1,081,140 provided by dividend options on three policies. The activities of the insurance program are not included in these financial statements except for one specific policy, wherein the income earned from the specific fund is used to fund the policy premium. The activities of this program for the year are as follows:

| | | 2007 | 2006 |
|--|----|--------|--------------|
| Premiums due on policies | \$ | 60,219 | \$ 59,883 |
| Funds received from life insured | | 48,766 | 48,430 |
| | | 11,453 | 11,453 |
| Income appropriated from net earnings of a segregated fund | _ | 8,755 | 8,755 |
| Net expense to the Foundation | \$ | 2,698 | \$ 2,698 |

The net expense to the Foundation represents a policy premium for which there is no reimbursement from the life insured.



DECEMBER 31, 2007

8. **Insurance subsidy programs** (continued)

Gilbert Greenberg Education Fund insurance program

The Foundation is the named beneficiary of 35 life insurance policies (2006 - 36) having a face value of \$3,697,000. The Foundation subsidizes the annual premium on these policies to a maximum amount of \$300 per policy per year. The activities of this program for the year are as follows:

| | 2007 | | 2006 |
|---|-----------------------|------|-----------------|
| Premiums due on policies Funds received from life insured | \$ 12,407 2,141 | \$. | 14,321 2,274 |
| Net expense to the Foundation | \$ 10,266 | \$ | 12,047 |

The net expense to the Foundation represents the subsidies provided by the Foundation from the Operating Fund.

Perpetual Annual Campaign Endowed insurance program

The Foundation is the named beneficiary of 29 life insurance policies (2006 - 28) having a face value of \$3,844,513. An endowment fund subsidizes the annual premium on these policies to a maximum amount of \$500 per policy per year with the additional amount being paid by the insured. The activities of this program for the year are as follows:

| | 2007 | | 2006 |
|---|--------------|----|--------|
| Premiums due on policies | \$ 18,856 | \$ | 18,254 |
| Funds received from life insured | 4,386 | • | 4,313 |
| | 14,470 | | 13,941 |
| Funds received from one specific endowment fund | 14,470 | | 13,941 |
| Net expense to the Foundation | \$ - | \$ | |

9. Budget figures

The budget figures are presented for comparative purposes and are unaudited.



DECEMBER 31, 2007

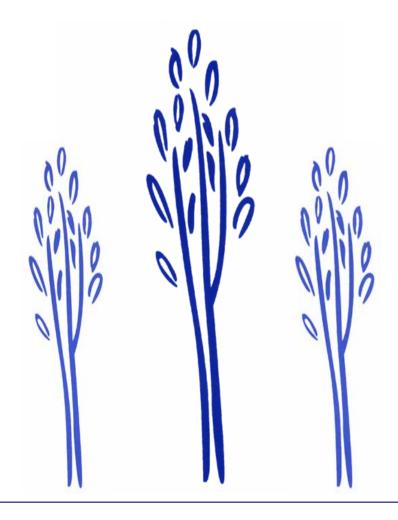
10. Investment income

Investment income is comprised as follows: 2006 2007 Interest on corporate, government and Israel bonds and mutual funds 1,378,548 1,518,825 20,178 69,088 Interest on savings, term deposits, GIC's and treasury bills 20,872 140,752 Interest on NHA mortgage-backed securities Interest on promissory note 59,400 61,930 Mutual fund distributions 181,563 677,813 Grants 25,000 25,000 (3,107,744)1,838,900 Capital (losses) gains on investments Trust unit income 8,755 8,755 (917,178)3,844,813 (160, 265)(137,581)Less: investment counsel fees Less: income designated for life insurance premiums (8,755)(8,755)(1,086,198)3,698,477 Less: loss (income) allocated to Managed Funds 193,391 (716,320)(892,807)2,982,157 38,384 67,358 Add: management fees (note 7) (854,423)3,049,515

11. Comparative figures

Certain 2006 comparative figures have been reclassified to conform with 2007 presentation.





The Ottawa Jewish Community Foundation

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